

The logo for Oaklins features a horizontal green line above the letter 'O', which is white. The rest of the word 'Oaklins' is written in a white, sans-serif font.

Oaklins

The world's most experienced mid-market M&A advisor

Together with you we pursue the extraordinary

Oaklins is the world's largest and most experienced M&A advisor in the mid-market with 800+ professionals globally and dedicated industry teams in over 40 countries worldwide. We take great pride in our solid track record of 5,000 closed transactions. We became a front-runner not because of these numbers but because of who we are and how we work.

We underpin every relationship with a commitment and integrity and independence. By not being part of a large accounting firm or bank, we provide unbiased conflict-free advice and funding services to all our clients.

Every one of us at Oaklins has a deep-seated passion for M&A. It's what we do every day, and the partnership with our clients works because we both believe in never settling until we deliver.

800+
professionals

40+
countries

5,000
transactions

15
industry groups

M&A sell-side

M&A buy-side

Growth equity

ECM

Debt advisory

Deep local roots, global commitment

60 offices around the globe



EUROPE AND MIDDLE EAST

Austria, Vienna
Belgium, Brussels
Croatia, Zagreb
Czech Republic, Prague
Denmark, Copenhagen
Estonia, Tallinn
Finland, Helsinki
France, Paris
France, Lyon
France, Toulouse
Germany, Berlin
Germany, Frankfurt
Germany, Hamburg
Germany, Stuttgart
Ireland, Dublin
Israel, Tel Aviv
Italy, Milan
Italy, Turin
Latvia, Riga
Lithuania, Vilnius
Netherlands, Amsterdam
Norway, Oslo
Poland, Warsaw
Portugal, Lisbon
Romania, Bucharest
Russia, Moscow

Saudi Arabia, Jeddah
Saudi Arabia, Riyadh
Serbia, Belgrade
Slovakia, Bratislava
Slovenia, Ljubljana
Spain, Madrid
Sweden, Stockholm
Switzerland, Basel
Switzerland, Bern
Switzerland, Zurich
Turkey, Istanbul
United Kingdom, Bristol
United Kingdom, London

AMERICAS

Argentina, Buenos Aires
Brasil, São Paulo
Canada, Montreal
Chile, Santiago
Colombia, Bogotá
Mexico, Mexico City
Peru, Lima
United States, Atlanta
United States, Boston
United States, Cleveland
United States, Dallas
United States, Irvine
United States, Jacksonville
United States, Los Angeles
United States, New York
United States, Seattle

ASIA PACIFIC

Australia, Melbourne
Australia, Sydney
China, Hong Kong
China, Shanghai
Japan, Tokyo
Singapore, Singapore
South Korea, Seoul
Thailand, Bangkok

AFRICA

Morocco, Casablanca
South Africa, Johannesburg

Deep industry expertise with dedicated global teams

15 industry groups & dedicated PE team

Aerospace & Defense

22 experts
29 transactions

Consumer & Retail

38 experts
173 transactions

Industrial Machinery & Components

70 experts
79 transactions

Agriculture

9 experts
38 transactions

Energy

34 experts
73 transactions

Logistics

7 experts
89 transactions

Automotive

30 experts
45 transactions

Financial Services

26 experts
52 transactions

Private Equity

+800 experts
339 transactions

Business Support Services

36 experts
119 transactions

Food & Beverage

43 experts
82 transactions

Real Estate

29 experts
65 transactions

Construction & Engineering Services

37 experts
130 transactions

HealthCare & PeopleCare

36 experts
101 transactions

TMT

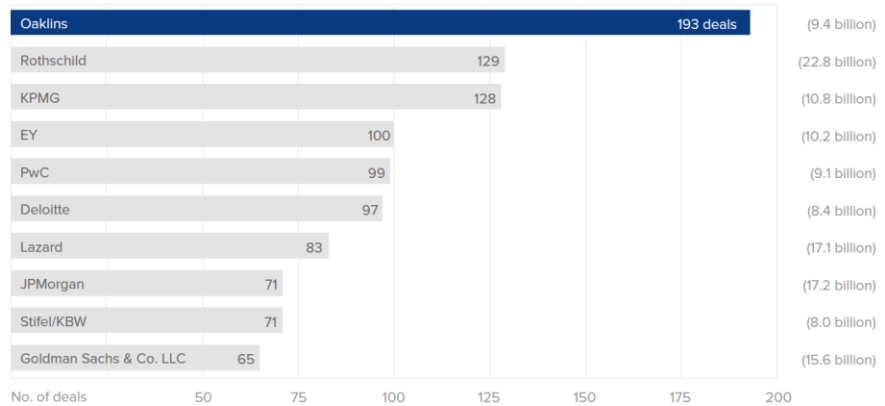
41 experts
236 transactions

Our global track record

Volume & Value

Global mid-market 2017

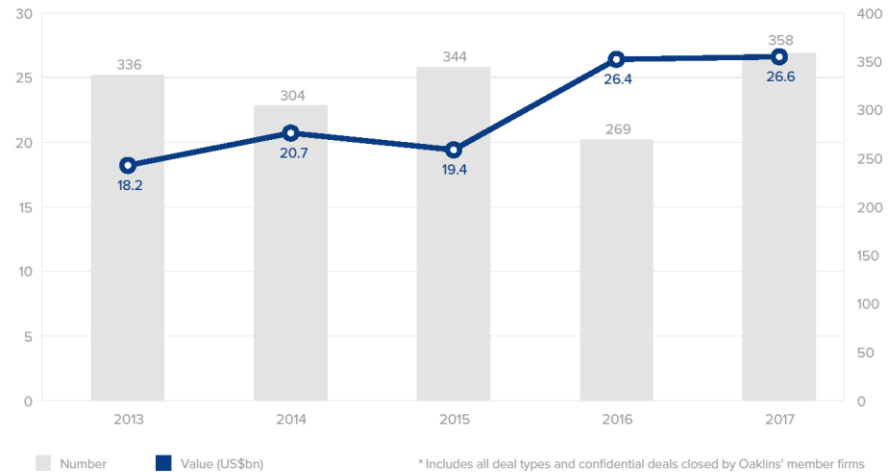
by volume (value US\$)



Deals completed up to US\$5–500m
Source: www.mergemarket.com; Oaklins

Closed deals 2013–2017*

by volume and value



* Includes all deal types and confidential deals closed by Oaklins' member firms

Oaklins

Oaklins in France

Presentation
& track record



Your vision creates a new future

« Between industrial needs to be consolidated, plenty of money invested in Private Equity and the cost of debt incredibly low, we experienced in 2018 a vivid competition between buyers and private equity firms.

In this highly competitive environment, clients seek expertise to decode market trends on a global scale together with capability to execute seamlessly their transaction around the world.

To meet these demands we are leveraging - more than ever – our 15 transnationals « industry groups » that embody Oaklins' Spirit.

ERIC FELIX-FAURE,

Founder & Managing Partner, Oaklins France

Oaklins
FRANCE

Founded 15 years ago, Oaklins France has now 32 M&A, LBO, fundraising professionals. With more than 400 transactions operated since inception, Oaklins France has become an independent investment bank of reference in the mid-market segment. Today, the French team located in Paris, Lyon and Toulouse benefits from the support of 800 Oaklins professionals around the world: more than 60 "Members & Affiliates" offices in 40 countries on 5 continents. Grouped into 15 dedicated vertical markets, Oaklins's teams have carried out some 1500 transactions over the past 5 years, more than half of them cross-border.

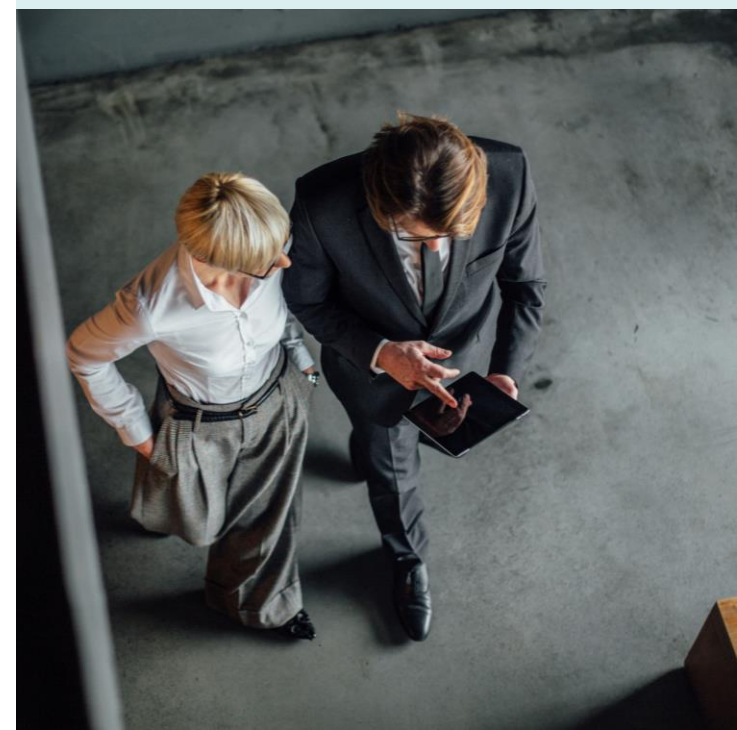
For more information: www.oaklins.fr

2018, in France

32
transactions

50%+
cross border

80%+
sell side (M&A + LBO)



Leading French M&A advisor focused on small and mid- cap transactions



Thibaut de Monclin
Founder and
Managing Partner



Eric Félix-Faure
Founder and
Managing Partner



Pierre Dropsy
Partner



Hadrien Mollard
Partner



Francisco Diez
Partner



Arnaud Dubois
Partner



**Jean-Pierre
Chometon**
Partner



Raphaël Petit
Partner



Franck Monnot
Director



Yannick Verchere
Director



Pascal Bono
Senior Advisor



Philippe Hermant
Senior Advisor



Jean-Paul Ortelli
Senior Advisor



Véronique Roth
Senior Advisor


France overview

32
professionals


3 Offices
Paris – Lyon – Toulouse

400+
transactions since inception







has acquired



M&A BUY-SIDE
Food & Beverage



has been acquired by



M&A SELL-SIDE
Consumer & Retail



has been acquired by




M&A SELL-SIDE
Construction & Engineering Services/Energy




has acquired a majority stake in



M&A BUY-SIDE
Private Equity/TMT



has been acquired by




M&A SELL-SIDE
Automotive/Logistics/Private Equity




has been acquired by



M&A SELL-SIDE
Healthcare/Private Equity



has been acquired by




M&A SELL-SIDE
Industrial Machinery & Components/Other Industries




has been acquired by



M&A SELL-SIDE
Private Equity/TMT



has been acquired by



M&A SELL-SIDE
Automotive

EDT
THERMO
Technologies

Has been acquired by

EDIFY
Investment Partner

M&A SELL-SIDE
Industrial Machinery & Components

EXPERIENCED
CAPITAL

has raised from

JIMMY FAIRLY

M&A SELL-SIDE
Consumer & Retail

MULTIX
X-ray Spectrometric Imaging

has raised from

OMNES Investisseur privé
CAPITAL
ACE **cea** investissement
AMERCAI TECHNOLOGIQUE
EurekaPI **DEVELOP** **kreaxi**
Helea Financière **THALES** **ALTO**

FUNDING, DEBT ADVISORY & ECM
Technology

Payintech

has raised funds from

Caisses d'Épargne
APÉRISE **#FADiese**

FUNDING, DEBT ADVISORY & ECM
Technology

BlueGem
Capital Partners LLP

Has acquired a majority stake of

Atelier du hamburger
BIG FERNAND

M&A BUY-SIDE
Consumer & Retail / Private Equity

Acces
A VOIR SERVICE

Has been acquired by

PARQUEST
CAPITAL
CM=CIC Investissement
IRDI SORIDEC GESTION
Artemid idinvest
PARTNERS

MANAGEMENT ADVICE (MBI/MBO)
Construction & Engineering Services

Cylande

has been acquired by

Cegid

M&A SELL-SIDE
Private Equity/TMT

ROSSI AERO
GROUPE

has raised capital for major development projects from

IRDI SORIDEC GESTION **BNP PARIBAS DÉVELOPPEMENT**

FUNDING
Aerospace & Defense

Indigo Capital

has made a mezzanine investment in

Fillon Technologies



M&A SELL-SIDE
Industrial Machinery & Components






has acquired




M&A SELL-SIDE
Technology


Senior debt

have acquired



M&A SELL-SIDE/LBO
Technology




has completed a joint venture agreement with Miller Leasing Miète GmbH



JOINT VENTURE
Financial Services/Technology





formed a Joint Venture




JOINT VENTURE, FUNDING
Media/Telecom/Technology




has raised €4 million in equity from



FUNDING, DEBT ADVISORY & ECM
Aerospace & Defense



has acquired a minority stake in



US\$5m
M&A SELL-SIDE
Construction & Engineering Services




has raised €6 million in equity funds from








FUNDING, DEBT ADVISORY & ECM
Business Support Services




has acquired



M&A SELL-SIDE
Technology



has acquired



M&A SELL-SIDE
Healthcare

TEMIS
STRUCTURE THE UNSTRUCTURED

has been acquired by

EXPERT SYSTEM
SCIENTIFIC INTELLIGENCE

M&A SELL-SIDE
Private Equity/TMT

bpi france **Bridgepoint** **PAUL AMBROUSET CAPITAL**
PERMIRA

has acquired

ANAVEO
ANALYTICAL SOFTWARE FOR THE MARKET

M&A SELL-SIDE
Technology

INDIGO

has made a mezzanine investment in

crèches people & baby
le sens de l'enfance

M&A SELL-SIDE
Healthcare/Other Industries

CAPZANINE

has acquired

O2
home services

MANAGEMENT ADVICE (MBI/MBO)
Healthcare/Other Industries

Amundi **SOCIETE GENERALE**
ASSET MANAGEMENT Capital Partenaires
and new manager Christian Guillou

have acquired an 84% stake in

BRICONORD

M&A SELL-SIDE
Consumer & Retail

TOSHIBA
Leading Innovation >>>

has acquired

Olea medical
Improved diagnosis for life™

M&A SELL-SIDE
Healthcare/Technology

webedia

has acquired

[... edit-place]

US\$15m
M&A SELL-SIDE
Media

eegis

has acquired a 51% stake in

Prosope

US\$100m
M&A BUY-SIDE
Construction & Engineering Services

GRESSET & associés
Usinages de précision

has acquired

YSNL
GRUPE AGORA INDUSTRIES

M&A SELL-SIDE
Aerospace & Defense

Oaklins

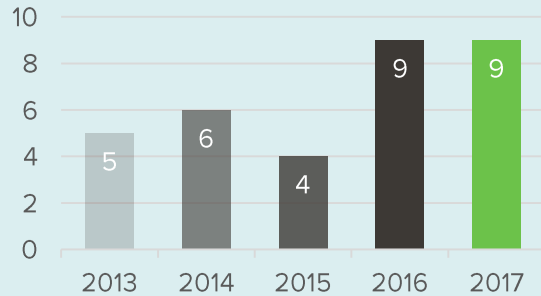
**Meet our
industry
experts**

15 dedicated
industry teams



Aerospace & Defense

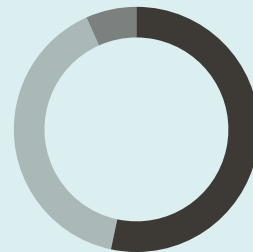
of transactions



“We serve the commercial aerospace, military and defense, and space industry market segments. The aerospace and defense supply chain is an immense global enterprise undergoing rapid consolidation. With an extensive array of A&D buyer relationships, we are committed to performance and excellence.”

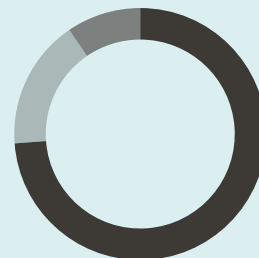
STEPHAN PERRY

Geography



- Europe/MENA
- Americas
- Asia Pacific

Role



- Sell Side
- Buy Side
- Other



STEPHAN PERRY
HEAD OF INDUSTRY GROUP

Janes Aerospace
USA - Seattle



RAPHAEL PETIT
PARTNER

Oaklins
France - Toulouse

Since 2013

12
transactions

30%
cross border

Aerospace & Defense

selected transactions

AkzoNobel

Has acquired

disa
technology

M&A SELL-SIDE
Aerospace & Defense

JV

has raised €4 million in equity from

ixO PRIVATE EQUITY

FUNDING, DEBT ADVISORY & ECM
Aerospace & Defense

ROSSI AERO

has raised capital for major development projects from

IRDI SORIDEC GESTION BNP PARIBAS DEVELOPPEMENT

FUNDING
Aerospace & Defense

GRESSET & associés
Usinages de précision

has acquired

YSNL
GROUPE ADORA INDUSTRIES

M&A SELL-SIDE
Aerospace & Defense

egis avia
Softavia

has acquired

HELIOS

M&A SELL-SIDE
Aerospace & Defense/Technology

REN BIRD

has raised US\$3 million from

Newventures Target Manager CAT

US\$3m
FUNDING, DEBT ADVISORY & ECM
Aerospace & Defense/Technology

artal

has acquired a majority stake in

magellium

M&A SELL-SIDE
Aerospace & Defense/Technology

LORD

has acquired

Fly-by-Wire Systems

from

SKF

US\$44m
M&A BUY-SIDE
Aerospace & Defense/Automotive/Technology

ARITEX

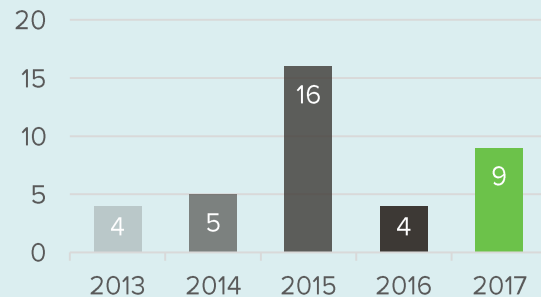
has been acquired by

AVIC INTL

US\$124m
M&A SELL-SIDE
Aerospace & Defense

Agriculture

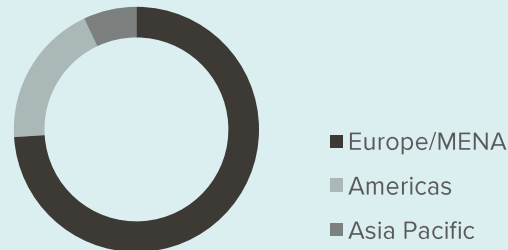
of transactions



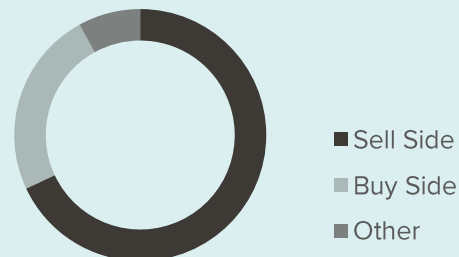
"Agricultural markets are dynamically changing as scientific advances and technology increase farm yields. Cross-border M&A opportunities have increased across the agricultural supply chain, driven by innovation and environmental sustainability. Our team reaches across geographies, providing superior results for our clients."

DOUG KRAVET

Geography



Role



DOUG KRAVET
 HEAD OF INDUSTRY GROUP
 JANES HERITAGE CAPITAL GROUP
 USA, Jacksonville



PHILIPPE HERMANT
 SENIOR ADVISOR - EXPERT
 OAKLINS France
 Paris

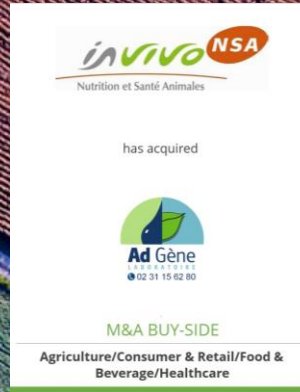
Since 2013

38
 transactions

45%
 cross border


Agriculture

Selected transactions



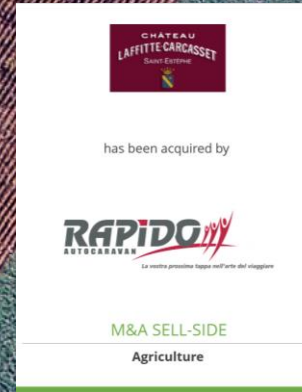
invivo NSA
Nutrition et Santé Animales

has acquired




Ad Gène
LABORATOIRES
02 31 15 62 80

M&A BUY-SIDE
Agriculture/Consumer & Retail/Food & Beverage/Healthcare



CHATEAU LAFFITTE CARCASSET
Sous-Équines

has been acquired by



RAPIDO
AUTOCARAVAN
La vostra prossima tappa nell'arte del viaggio

M&A SELL-SIDE
Agriculture



★ ★ MADE IN GERMANY ★ ★
DÜMMEN

has been acquired by



agribio GROUP

M&A SELL-SIDE
Agriculture/Private Equity



DAWN MEATS

has acquired an equity stake in



Elivia

M&A BUY-SIDE
Agriculture/Food & Beverage



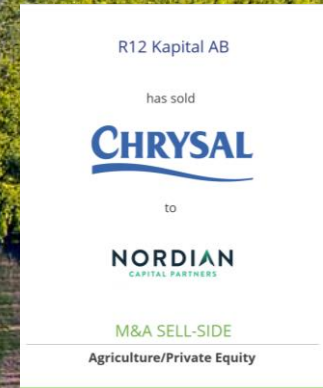
OMEGAM Laboratoria

has been acquired by




eurofins

M&A SELL-SIDE
Agriculture/Business Support Services




R12 Kapital AB

has sold



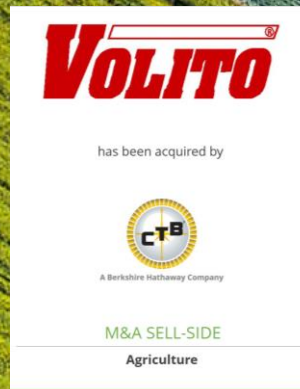
CHRYSAL

to




NORDIAN
CAPITAL PARTNERS

M&A SELL-SIDE
Agriculture/Private Equity



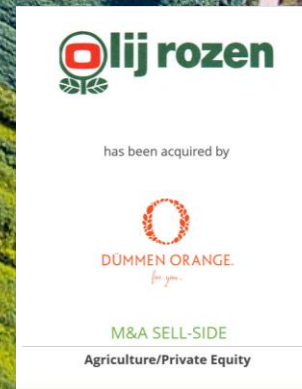
VOLITO

has been acquired by




CTB
A Berkshire Hathaway Company

M&A SELL-SIDE
Agriculture



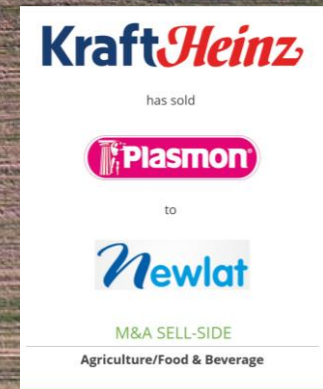
Olij rozen

has been acquired by




DÜMMEN ORANGE
for you

M&A SELL-SIDE
Agriculture/Private Equity




Kraft Heinz

has sold



Plasmon

to

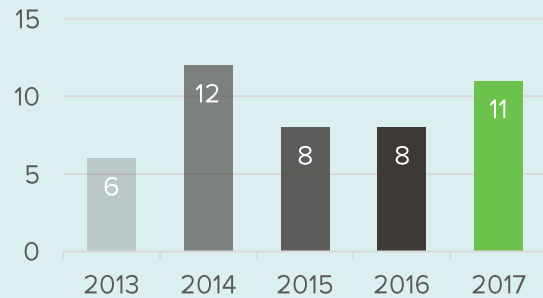


Newlat

M&A SELL-SIDE
Agriculture/Food & Beverage

Automotive

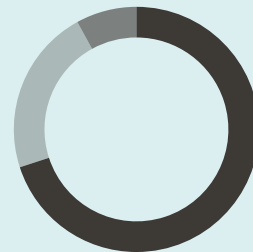
of transactions



“We offer clients the unparalleled global expertise of M&A professionals who can provide critical global and sector knowledge of diverse automotive markets and opportunities. We combine deep sector professional and personal experiences with many cross-border relationships and transactions.”

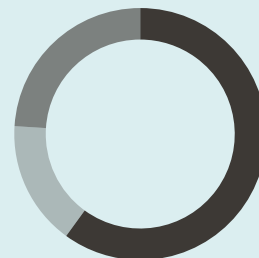
S. JACK CAMPBELL

Geography



- Europe/MENA
- Americas
- Asia Pacific

Role



- Sell Side
- Buy Side
- Other



S. JACK CAMPBELL
HEAD OF INDUSTRY GROUP

MASI, LTD
USA, Chicago



ARNAUD DUBOIS
PARTNER – EXPERT

OAKLINS France
Lyon

Since 2013

45
transactions

36%
cross border

Automotive

selected transactions



has been acquired by



M&A SELL-SIDE

Automotive



has been acquired by

AUTODIS
GROUP

M&A SELL-SIDE

Automotive/Logistics/Private Equity



has been acquired by

HALDER

M&A SELL-SIDE

Automotive/Industrial Machinery & Components/Private Equity



has been acquired by

ICI International Corporate Inv.

M&A SELL-SIDE

Automotive



has been acquired by



M&A SELL-SIDE

Automotive/Private Equity



has been acquired by



M&A SELL-SIDE

Automotive/Industrial Machinery & Components/Other Industries/Private Equity



has successfully sold



to



M&A SELL-SIDE

Automotive/Private Equity



has been acquired by

a private investment consortium

M&A SELL-SIDE

Automotive/Industrial Machinery & Components



has been recapitalized by

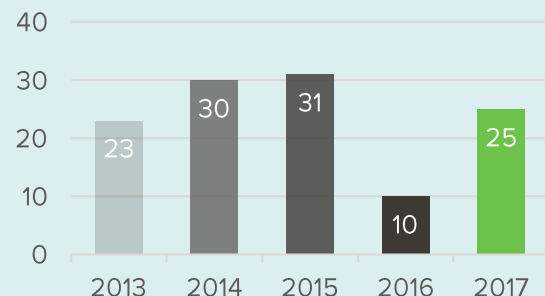


M&A SELL-SIDE

Automotive/Consumer & Retail/Private Equity

Business Support Services

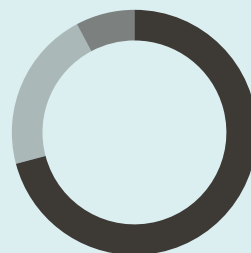
of transactions



“The Business Support Services Group offers experience in advising clients on domestic and cross-border transactions in all sub-sectors of the industry. In our experience, local dynamics drive local support businesses. We combine solid local market knowledge with our presence across the world.”

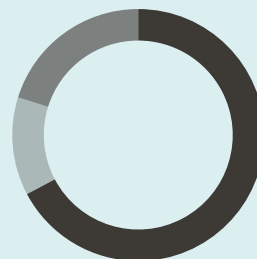
JONAS P. KNUDSEN

Geography



- Europe/MENA
- Americas
- Asia Pacific

Role



- Sell Side
- Buy Side
- Other



JONAS P.KNUDSEN
HEAD OF INDUSTRY GROUP

OAKLINS Denmark



PIERRE DROPSY
PARTNER – EXPERT

OAKLINS France
Paris

Since 2013

119
transactions

35%
cross border

Business Support Services

selected transactions

ipside
has been acquired by
Management team &
EDMOND DE ROTHSCHILD
M&A SELL-SIDE
Business Support Services

EXCLUSIVE networks
has acquired
fibail SYSTEM
M&A BUY-SIDE
Logistics/TMT

CHEQUERS CAPITAL
has sold
ACCELYA
Complexity Simplified
to
WARBURG PINCUS
M&A SELL-SIDE
Business Support Services/Private Equity

SCOPUS OMNIBUSES
has been acquired by
ARGOS EXPANSION
M&A SELL-SIDE
Business Support Services/Private Equity

egis
has acquired a 51% stake in
Projacs
M&A BUY-SIDE
Construction & Engineering Services

ANAVEO
LA TECHNOLOGIE POUR VOTRE SECTEUR
has been acquired through an LMBO by
Bridgepoint
M&A SELL-SIDE
Business Support Services/Private Equity/TMT

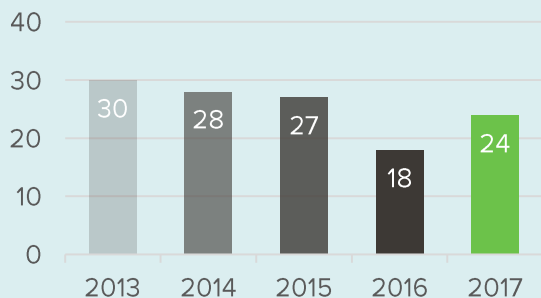
LABATUT GROUP
has acquired
CA LOGISTIQUES
M&A BUY-SIDE
Logistics/Other Industries

E2M
has been acquired by
ASERTI GROUP
M&A SELL-SIDE
Business Support Services/Construction & Engineering Services

Groupe Enviris
has been acquired by
private investors
M&A SELL-SIDE
Business Support Services

Construction & Engineering

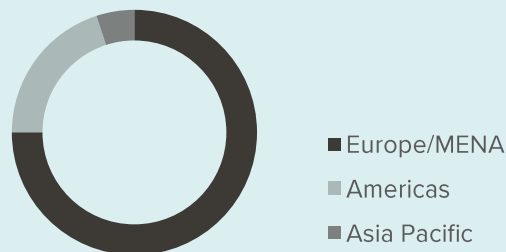
of transactions



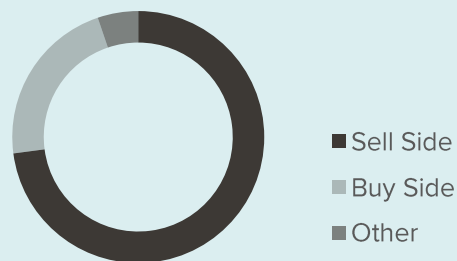
“Our clients have an operations-driven approach to building value in their businesses. That’s why we use local teams to identify transaction values by focusing first on operational strengths. We offer reliable advisory services to middle-market companies whose growth is powered by capital projects and maintenance services.”

BRYAN LIVINGSTON

Geography



Role



BRYAN LIVINGSTON
HEAD OF INDUSTRY GROUP

CAPITAL ALLIANCE
USA, Dallas



PIERRE DROPSY
PARTNER – EXPERT

OAKLINS France
Paris


Since 2013

127
transactions


35%
cross border

Construction & Engineering

selected transactions

 Siparex

has acquired a minority stake in

 ASCAUDIT GROUPE

M&A SELL-SIDE

Construction & Engineering Services

 Acces IND.

has been acquired by management alongside

 PARQUEST CAPITAL

 Artemid

 CM-CIC Investissement

 idinvest PARTNERS

 IRDI SORIDEC GESTION

M&A SELL-SIDE

Construction & Engineering Services

Groupe Stella

 LA TOULOUSAINNE

 EVENO

 PROFALUX

has acquired

 SOFERMI.

M&A BUY-SIDE

Construction & Engineering Services

 VALINDUS

has acquired

 ALUK Group

M&A BUY-SIDE

Construction & Engineering Services


 hpginvest

has acquired


 BIEBER

M&A BUY-SIDE

Construction & Engineering Services


 egis

has acquired a 51% stake in

 Projacs

M&A BUY-SIDE

Construction & Engineering Services


 moulinvest

has acquired


 FRANCE BOIS IMPREGNES

M&A BUY-SIDE

Construction & Engineering Services


 PBM group

has acquired


 EUROBETON

M&A BUY-SIDE

Construction & Engineering Services

 EIFFAGE

has acquired

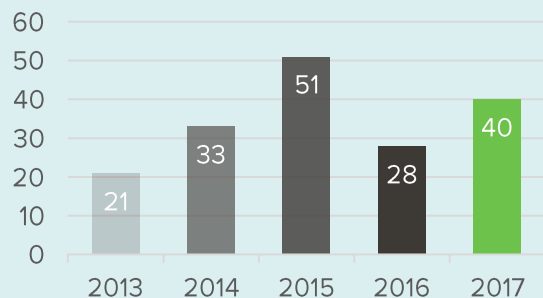
 LAUBEUF

M&A SELL-SIDE

Construction & Engineering Services

Consumer & Retail

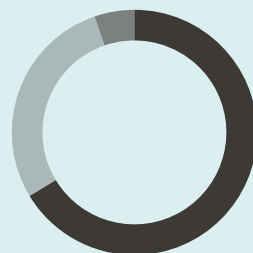
of transactions



“Cross-border M&A is a vital part of this industry. We can help consumer and retail transactions to succeed through our deep sector expertise and extensive senior contacts around the world. Consumer markets and products can grow incredibly quickly, creating a steady flow of exciting new opportunities.”, Jonathan Buxton.

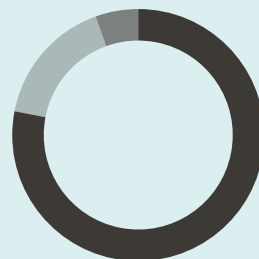
JONATHAN BUXTON

Geography



- Europe/MENA
- Americas
- Asia Pacific

Role



- Sell Side
- Buy Side
- Other



JONATHAN BUXTON
 HEAD OF INDUSTRY GROUP
 CAVENDISH CORPORATE
 FINANCE
 UK



HADRIEN MOLLARD
 PARTNER – EXPERT
 OAKLINS France
 Paris


Since 2013

173
 transactions

35%
 cross border

Consumer & Retail


selected transactions



has been acquired by

EXPERIENCED CAPITAL


M&A SELL-SIDE
Consumer & Retail



has been recapitalized by

Siparex

MANAGEMENT ADVICE (MBI/MBO)
Consumer & Retail



has been acquired by

KHARISCAPITAL

M&A SELL-SIDE
Consumer & Retail




has raised €11 million in equity from



FUNDING, DEBT ADVISORY & ECM
Consumer & Retail

SOLENDRO.COM
FAITES LE MALE. MAIS FAITES-LE BIEN.

has raised in equity from



FUNDING
Consumer & Retail

silverfleet capital

has acquired

la fée maraboutée

M&A SELL-SIDE
Consumer & Retail



has been acquired by



MANAGEMENT ADVICE (MBI/MBO)
Consumer & Retail/Healthcare



Has acquired a majority stake of



M&A BUY-SIDE
Consumer & Retail / Private Equity

ATELIER.NA
SUR MESURE

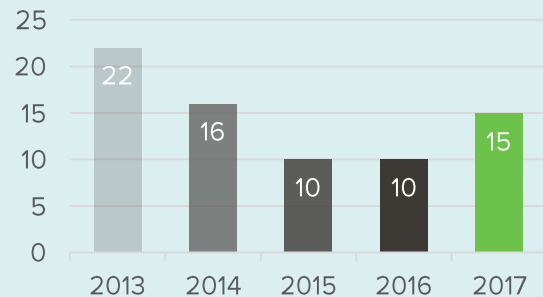
has raised from



FUNDING, DEBT ADVISORY & ECM
Consumer & Retail

Energy

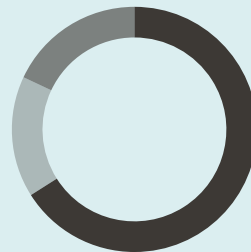
of transactions



“We advise clients throughout the energy industry and have completed game-changing transactions in sectors such as exploration and production, equipment manufacturing, oilfield services, hydraulic fracturing, offshore maintenance, plant and facility fabrication, retail, refining and renewable energy.”

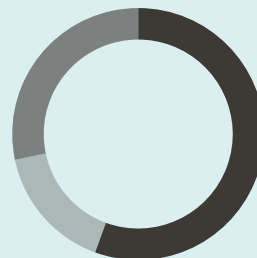
PAUL PURI

Geography



- Europe/MENA
- Americas
- Asia Pacific

Role



- Sell Side
- Buy Side
- Other



PAUL PURI
HEAD OF INDUSTRY GROUP

CAPITAL FINANCE
USA, Dallas



THIBAUT DE MONCLIN
MANAGING PARTNER EXPERT

OAKLINS France
Paris


Since 2013

73
transactions


51%
cross border

Energy

selected transactions



has acquired




M&A BUY-SIDE
Energy



has acquired



M&A BUY-SIDE
Energy



has acquired

Isiom

M&A BUY-SIDE
Energy



has been acquired by



M&A SELL-SIDE
Energy/Industrial Machinery & Components



has raised US\$51 million

US\$51m
FUNDING, DEBT ADVISORY & ECM
Healthcare

BACH
Composite Industry

has been acquired by



M&A SELL-SIDE
Energy/Industrial Machinery & Components/
Other Industries



has sold a 55% stake to

a group of private individuals

M&A SELL-SIDE
Construction & Engineering Services/Energy/
Private Equity



Créateur d'écolomies

has raised US\$3.5 million

US\$3.5m
FUNDING, DEBT ADVISORY & ECM
Energy



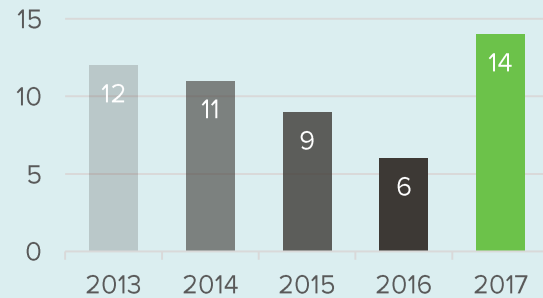
has been acquired by



M&A SELL-SIDE
Construction & Engineering Services/Energy

Financial Services

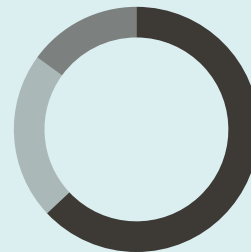
of transactions



“Now that many of the immediate issues from the crisis have been worked through, the focus in financial services will be harnessing (fin)technology to win and retain customers better as well as to drive down costs. M&A will be crucial in this.”,

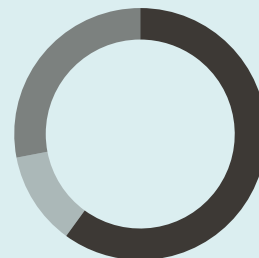
DUNCAN CHANDLER

Geography



- Europe/MENA
- Americas
- Asia Pacific

Role



- Sell Side
- Buy Side
- Other



DUNCAN CHANDLER
 HEAD OF INDUSTRY GROUP
 CAVENDISH CORPORATE
 FINANCE
 UK



ERIC FELIX-FAURE
 MANAGING PARTNER EXPERT
 OAKLINS France
 Paris


Since 2013

52
 transactions

33%
 cross border

Financial Services

selected transactions




has been acquired by

Diagonal Capital

M&A SELL-SIDE

Business Support Services/Financial Services/
Private Equity/Technology

SPIEKERMANN & CO
AKTIENGESELLSCHAFT



has sold a 77.90% stake to

HÖRUS

SPIEKERMANN-HOLDING GMBH

M&A SELL-SIDE

Financial Services/Other Industries/Private
Equity



has raised US\$3 million

US\$3m

FUNDING, DEBT ADVISORY & ECM

Financial Services




has agreed to merge with




US\$60m

ADVISOR TO SPAC

Financial Services/Other Industries



has sold Bank of Ireland's equity stake to




M&A SELL-SIDE

Financial Services

bfinance

has been acquired by



M&A SELL-SIDE

Financial Services/Private Equity




has completed a restructuring of its share
capital

RESTRUCTURING

Financial Services

Quam Limited

has sold a 52.45% stake to




US\$141m

M&A SELL-SIDE

Financial Services

Dexion | Capital

has been acquired by

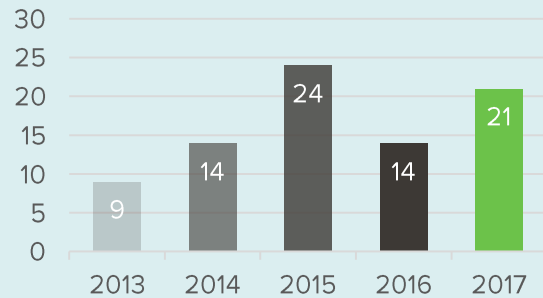


M&A SELL-SIDE

Financial Services

Food & Beverage

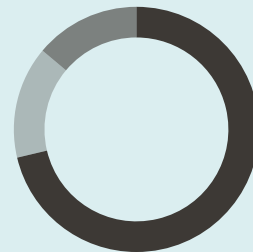
of transactions



“Food and beverage players are encouraged by globalization and competition to increase their size, strengthen their brands and expand their international presence. Our expertise and worldwide network of relationships help our clients to identify the right industrial or financial partners.”,

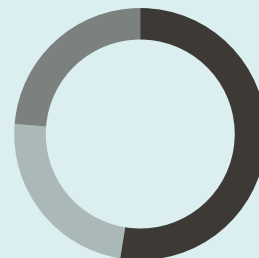
MARCO A. VISMARA

Geography



- Europe/MENA
- Americas
- Asia Pacific

Role



- Sell Side
- Buy Side
- Other



MARCO A. VISMARA
HEAD OF INDUSTRY GROUP

OAKLINS ARIETTY
Italy



PHILIPPE HERMANT
SENIOR ADVISOR EXPERT

OAKLINS France
Paris

Since 2013

82
transactions

46%
cross border

Food & Beverage


selected transactions




has acquired



M&A BUY-SIDE
Food & Beverage



has acquired



M&A BUY-SIDE
Food & Beverage/Private Equity



has been acquired by



M&A SELL-SIDE
Agriculture/Food & Beverage/Private Equity



has sold



to



M&A SELL-SIDE
Food & Beverage
Industrial Machinery



has acquired



M&A BUY-SIDE
Food & Beverage/Healthcare



Nutrition et Santé Animales

has acquired



M&A BUY-SIDE
Agriculture/Consumer & Retail/Food & Beverage/Healthcare




has sold




to



M&A SELL-SIDE
Agriculture/Food & Beverage



has been acquired by



M&A SELL-SIDE
Consumer & Retail/Food & Beverage



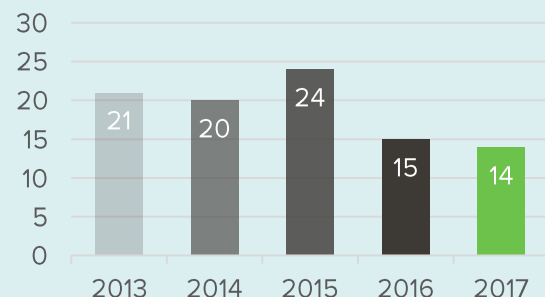
has received an investment from
Entrepreneur Venture



FUNDING, DEBT ADVISORY & ECM
Food & Beverage

Healthcare

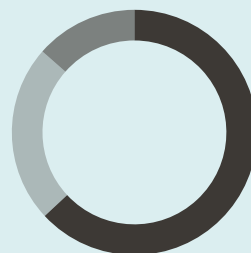
of transactions



“Thanks to our deep insight into local practices, language and corporate culture, we successfully represent corporations globally on domestic and cross-border transactions. We have a solid knowledge of the various sectors of the healthcare industry around the world.”

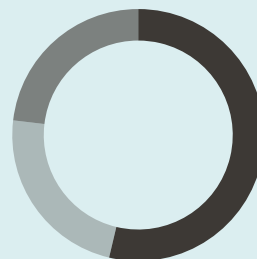
ROBERT BOERSMA

Geography



- Europe/MENA
- Americas
- Asia Pacific

Role



- Sell Side
- Buy Side
- Other



ROBERT BOERSMA
HEAD OF INDUSTRY GROUP

OAKLINS Netherlands



FRANCISCO DIEZ
PARTNER - EXPERT

OAKLINS France
Lyon

Since 2013

101
transactions

43%
cross border

Healthcare

selected transactions



Electronic Medicine

has raised US\$6.4 million in equity funds from



BROADVIEW VENTURES™

  
M CAPITAL PARTNERS 

US\$6.4m
FUNDING, DEBT ADVISORY & ECM
Healthcare


mbo partenaires
l'accompagnement et le capital

has acquired



M&A SELL-SIDE
Healthcare


TRIDEM PHARMA

has raised funds from


FUNDING, DEBT ADVISORY & ECM
Healthcare


Leading Innovation >>>


has acquired


Olea medical
Improved diagnosis for life™

M&A SELL-SIDE
Healthcare/Technology


DIAGAST

has acquired



US\$6.5m
M&A SELL-SIDE
Business Support Services/Healthcare


Fermentalg
ocean green energy

has raised US\$51 million from

  
DeMeter  


US\$51m
FUNDING, DEBT ADVISORY & ECM
Healthcare


EOS imaging

has raised US\$51 million in its IPO on



US\$51m
FUNDING, DEBT ADVISORY & ECM
Healthcare



has acquired

Celsior®

US\$11.5m
M&A BUY-SIDE
Healthcare


stentys
Simple Stent Solutions

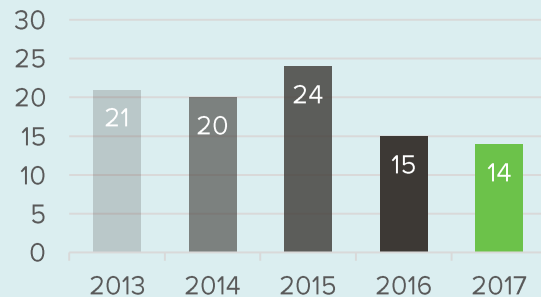
has raised US\$18 million from

US\$18m
FUNDING, DEBT ADVISORY & ECM
Business Support Services/Healthcare

Peoplecare

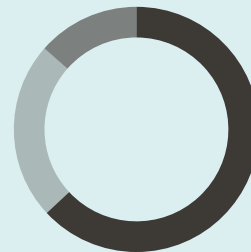
of transactions



“Thanks to our deep insight into local practices, language and corporate culture, we successfully represent corporations globally on domestic and cross-border transactions. We have a solid knowledge of the various sectors of the healthcare industry around the world.”

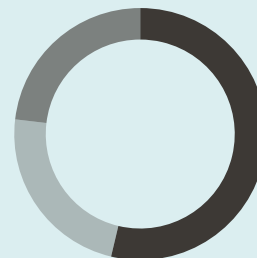
ROBERT BOERSMA

Geography



- Europe/MENA
- Americas
- Asia Pacific

Role



- Sell Side
- Buy Side
- Other



ROBERT BOERSMA
HEAD OF INDUSTRY GROUP

OAKLINS Netherlands



PIERRE DROPSY
PARTNER - EXPERT

OAKLINS France
Paris

Since 2013

101
transactions

43%
cross border

Peoplecare

selected transactions



finances the growth of




MEDICHARME


with its management

LBO

Peoplecare




has acquired




O₂
home services

LBO SELL-SIDE

Healthcare/Other Industries




has acquired



Assistéo

M&A SELL-SIDE

Business Support Services/Healthcare



has sold an 85% stake to

Capextens and A Plus Finance

M&A SELL-SIDE

Healthcare/Other Industries/Private Equity



has acquired



ICARE

M&A SELL-SIDE

Healthcare



has completed an LBO and a capital raising



ACTIVA
CAPITAL

MANAGEMENT ADVICE (MBI/MBO)

Business Support Services



crèches d'entreprises & collectivités

has received an equity investment through an LBO from




CM-CIC
Capital Finance

cdc
entreprises

M&A SELL-SIDE

Healthcare/Other Industries




has acquired



crèches et maternelles
Le plaisir d'être petit

M&A SELL-SIDE

Other Industries



has made a mezzanine investment in



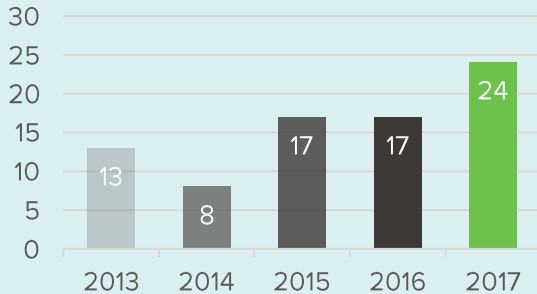
crèches
people&baby
la sans de l'enfance

M&A SELL-SIDE

Healthcare/Other Industries

Industrial Machinery & Components

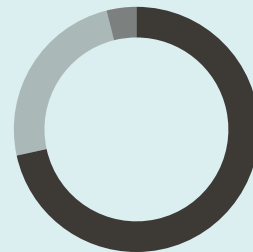
of transactions



“Demand for industrial machinery and highly engineered automation processes is growing. Our specialists have advised on many transactions, including robotics, air handling technology, material handling, plastics and rubber machinery, machine tools, food processing machines, powertrain engineering and mining equipment.”

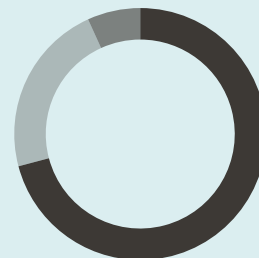
MICHELE MANETTI

Geography



- Europe/MENA
- Americas
- Asia Pacific

Role



- Sell Side
- Buy Side
- Other



MICHELE MANETTI
HEAD OF INDUSTRY GROUP

OAKLINS ARIETTI
Italy



HADRIEN MOLLARD
PARTNER-EXPERT

OAKLINS France
Paris

Since 2013

79
transactions

53%
cross border

Industrial Machinery & Components

selected transactions

The management team

has acquired

PRÉCIMÉCA
environment

M&A SELL-SIDE

Industrial Machinery & Components

GRUPE
THERMO
technologies

has been acquired by

EDIFY
Investment Partner

M&A SELL-SIDE

Industrial Machinery & Components

Indigo Capital

has made a mezzanine investment in

Fillon Technologies

M&A SELL-SIDE

Industrial Machinery & Components

Atherm

has been acquired by

APICAP
PRIVATE BANK & ASSET MANAGER

M&A SELL-SIDE

Industrial Machinery & Components/Other Industries/Private Equity/TMT

SULZER

has acquired

MS THE WORLD'S STRONGEST CALLING GUNS
The original steel gun

M&A BUY-SIDE

Construction & Engineering Services/
Industrial Machinery & Components

elma
INSTRUMENTS

has been acquired by

Indutrade

M&A SELL-SIDE

Industrial Machinery & Components

TECTUM
The Noise Control Solution

has been acquired by

Armstrong
WORLD INDUSTRIES

M&A SELL-SIDE

Industrial Machinery & Components/Other Industries

PRIDE
EQUIPMENT CORP.

has been acquired by

SUNBELT
RENTALS

M&A SELL-SIDE

Construction & Engineering Services/
Industrial Machinery & Components

INDUSTRIAL
STARS OF ITALY 2

has merged with

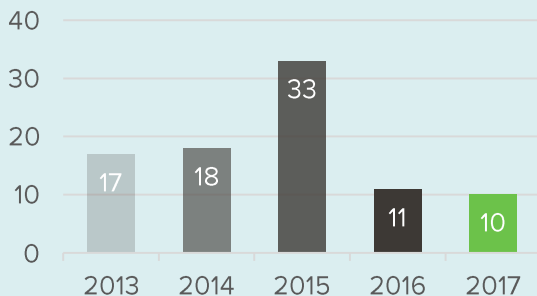
Jit

M&A BUY-SIDE

Industrial Machinery & Components

Logistics

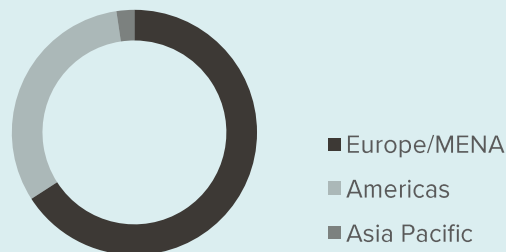
of transactions



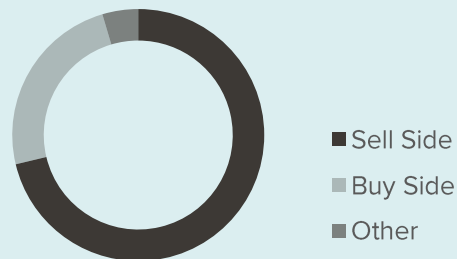
“ Logistics is undergoing unprecedented changes, driven by tech-enabled, asset-light service providers. Customers demand integrated services from production to final delivery. Consequently, logistics companies are focusing on talent, technology and economies of scale, resulting in increased M&A activity globally.” ,

DON WIGGINS

Geography



Role



DON WIGGINS
HEAD OF INDUSTRY GROUP

HERITAGE CAPITAL GROUP
USA, Jacksonville



ARNAUD DUBOIS
PARTNER - EXPERT

OAKLINS France
Lyon

Since 2013

89
transactions

31%
cross border

Oaklins

Logistics

selected transactions



has been acquired by



M&A SELL-SIDE

Agriculture/Logistics/Other Industries



has been acquired by



US\$16m
M&A SELL-SIDE

Logistics/Other Industries



has been acquired by



M&A SELL-SIDE

Logistics/Other Industries



has been acquired by



M&A SELL-SIDE

Logistics/Other Industries



has sold a minority stake to



M&A SELL-SIDE

Logistics/Other Industries



has acquired



M&A BUY-SIDE

Logistics/Other Industries



has been acquired by



US\$53m
M&A SELL-SIDE

Business Support Services/Logistics



has been acquired by



M&A SELL-SIDE

Consumer & Retail/Logistics/Other Industries/Private Equity



has acquired

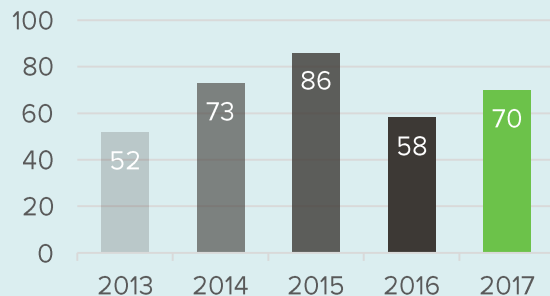


US\$3.5m
M&A BUY-SIDE

Logistics/Other Industries

Private Equity

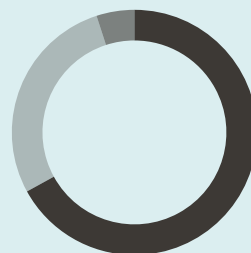
of transactions



“With our matrix approach, we offer the best of both worlds to our private equity clients. They are given access to our 700 dedicated professionals, who together have knowledge on every sub-sector, while at the same time offer local teams in every region.”

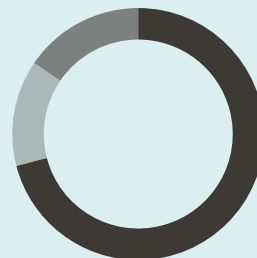
FRANK DE HEK

Geography



- Europe/MENA
- Americas
- Asia Pacific

Role



- Sell Side
- Buy Side
- Other



FRANK DE HEK
HEAD OF INDUSTRY GROUP

OAKLINS Netherlands



THIBAUT DE MONCLIN
MANAGING PARTNER-EXPERT

OAKLINS France
Paris


Since 2013

339
transactions


37%
cross border

Private Equity




selected transactions



has been acquired by

Managers &  bpifrance

Senior debt:


M&A SELL-SIDE
Private Equity/TMT




has been acquired by

EXPERIENCED CAPITAL


M&A SELL-SIDE
Consumer & Retail




has been acquired by

 CAPZANINE

M&A SELL-SIDE
Other Industries/Private Equity



has acquired a majority stake in



M&A BUY-SIDE
Private Equity/TMT




has acquired

la fée maraboutée

M&A SELL-SIDE
Consumer & Retail



has sold a minority stake to



M&A SELL-SIDE
Healthcare/Private Equity



has been acquired by



MANAGEMENT ADVICE (MBI/MBO)
Consumer & Retail/Healthcare




has acquired the Marseille operations of



M&A SELL-SIDE
Consumer & Retail/Other Industries



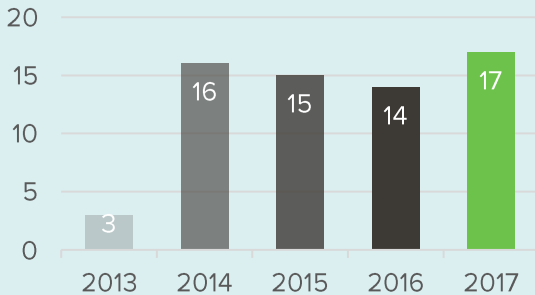
has been acquired through an LMSB by



M&A SELL-SIDE
Business Support Services/Private Equity

Real Estate

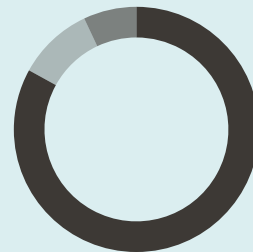
of transactions



“Growth in the global real estate market is accelerating. The rental market is generally thriving, which is a stimulus for increased prices. We have successfully closed numerous transactions in this sector and have access to local real estate owners and investors as well as large internationally-oriented investment funds.”,

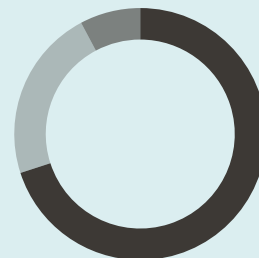
HANS BETHGE

Geography



- Europe/MENA
- Americas
- Asia Pacific

Role



- Sell Side
- Buy Side
- Other



HANS BETHGE
HEAD OF INDUSTRY GROUP

OAKLINS Germany



JEAN-PIERRE CHOMETON
PARTNER - EXPERT

OAKLINS France
Toulouse

Since 2013

65
transactions

17%
cross border

Real Estate

selected transactions



has acquired



M&A BUY-SIDE

Real Estate

Loft One

has acquired



M&A SELL-SIDE

Real Estate



has been acquired by



M&A SELL-SIDE

Consumer & Retail/Real Estate



has sold

Pergamon Palais

to



M&A SELL-SIDE

Real Estate



has been acquired by



US\$4.3m
M&A SELL-SIDE

Business Support Services/Real Estate



has acquired

Wiener Traktorenfabrik

M&A BUY-SIDE

Real Estate



management team has successfully
invested alongside PAI Partners



MANAGEMENT ADVICE (MBI/MBO)

Consumer & Retail/Private Equity/Real Estate



has sold 12 locations to

a private real estate investor

M&A SELL-SIDE

Consumer & Retail/Private Equity/Real Estate



has raised US\$11 million from

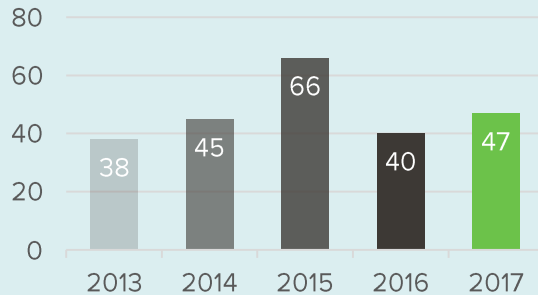


US\$11m
FUNDING, DEBT ADVISORY & ECM

Construction & Engineering Services/Real Estate

TMT

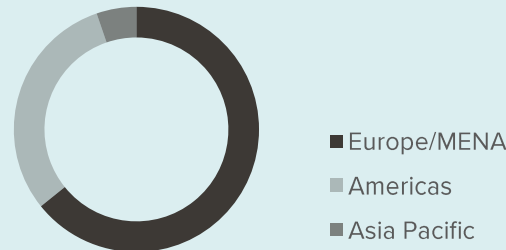
of transactions



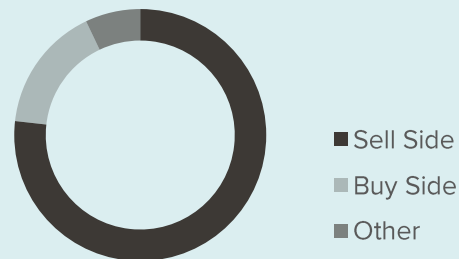
“Oaklins recognizes that rapid technological evolution, dramatic globalization and sector convergence are creating abundant M&A opportunities within the TMT industry. Whether you need access to Silicon Valley investors or the leading global media and technology companies, we will use our passion, creativity and global reach to achieve extraordinary valuations – and we have the track record to prove it.”

BRADFORD A. ADAMS

Geography



Role



BRADFORD A. ADAMS
HEAD OF INDUSTRY GROUP

TM CAPITAL
USA, Boston



ERIC FELIX FAURE
MANAGING PARTNER-EXPERT

OAKLINS France
Paris

Since 2013

236
transactions


32%
cross border

bpi**france** epf
Senior debt
Crédit du Nord ECL CIC
have acquired


M&A SELL-SIDE/LBO
Technology

bpi**france** Bridgepoint PERMIRA
has acquired
ANAVEO
M&A SELL-SIDE
Technology

Cylande
has been acquired by
Cegid
M&A SELL-SIDE
TMT


PERMIRA
has acquired a majority stake in

M&A BUY-SIDE
Private Equity/TMT


Netgem GROUPE Ucéinde
formed a Joint Venture
Vitis
JOINT VENTURE, FUNDING
Media/Telecom/Technology


has been acquired by
webedia™
M&A SELL-SIDE
TMT

Technologies **ALYOTECH**
has been acquired

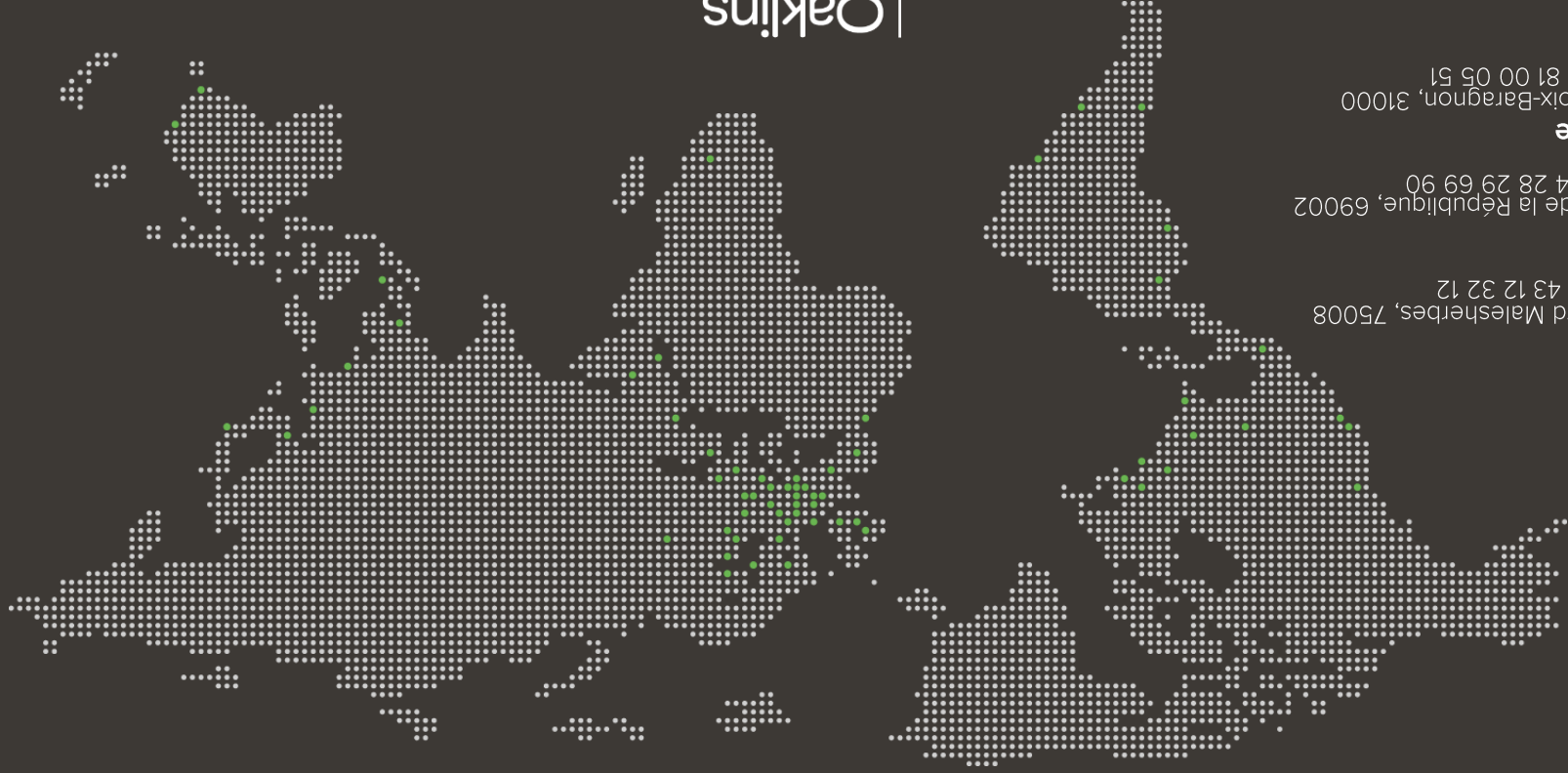
M&A SELL-SIDE
TMT


has been acquired by
HEICO®
M&A SELL-SIDE
TMT

 **CORE SERVICES**
has been acquired by
SYNTAX EST • 1972
M&A SELL-SIDE
TMT

Deep local Roots, global commitment

Oaklins brings you opportunities from across the world and we meet you with our expertise where you are



Paris

1, boulevard Malesherbes, 75008
Tel : +33 1 43 12 32 12

Lyon

55, place de la République, 69002
Tel : + 33 4 28 29 69 90

Toulouse

22, rue Croix-Baragnon, 31000
Tel : +33 9 81 00 05 51

Oaklins
FRANCE

Contact : info@fr.oaklins.com
www.oaklins.fr