

ARDIAN

PURSUING EXCELLENCE, DELIVERING VALUE

\$82bn
ASSETS
MANAGED
AND/OR ADVISED

800+
INVESTORS

550+
EMPLOYEES

15
OFFICES

Ardian is a world-leading private investment house with assets of US\$82bn managed or advised in Europe, the Americas and Asia. The company is majority-owned by its employees. It keeps entrepreneurship at its heart and focuses on delivering excellent investment performance to its global investor base. Through its commitment to **shared outcomes for all stakeholders**, Ardian's activities fuel individual, corporate and economic growth around the world. Holding close the company's core values of **excellence, loyalty and entrepreneurship**, our teams regard responsible investment practices and ethical behaviors as essential objectives to help achieve the outstanding returns that we seek. The company manages funds through five pillars of investment expertise: **Fund of Funds, Direct Funds, Infrastructure, Real Estate and Private Debt**.



RESPONSIBLE INVESTMENT

We pioneered the practice of sharing a portion of the capital gains on successful exits with every employee of the companies involved since 2008. We play an active role in several industry-wide organizations and initiatives dedicated to furthering the principles of responsible investment and see this as an essential part of our commitment to speak up publicly for the values we believe in.



ARDIAN

FUND OF FUNDS - \$49BN OF AUM

- **Creation:** 1999
- **Offices:** Paris, Frankfurt, London, Luxembourg, Zurich, New York, San Francisco, Singapore, Beijing
- **Latest deals:** \$2.5bn transaction with Mubadala, €300m transaction with UniCredit
- The team offers its global client base a range of investment options, including Primary, Secondary and Early Secondary Fund of Funds.

INFRASTRUCTURE - \$9BN OF AUM

- **Creation:** 2005
- **Offices:** Paris, London, Luxembourg, Milan, Madrid, New York
- **Latest deals:** Skyline Renewables (*wind farm*), ASTM/SIAS (*toll roads*)
- The team buys long-term interests in essential infrastructure assets in Western Europe and the Americas.

DIRECT FUNDS - \$15BN OF AUM

BUYOUT

- **Creation:** 1997
- **Offices:** Paris, Frankfurt, London, Luxembourg, Madrid, Milan
- **Latest deals:** Inula (*natural therapies*), SFAM (*smartphone insurance*)
- The team acquires larger business across Western Europe and in the UK valued between €250m and €1.5bn. Since 2010, the team has done more than 100 build-ups across the world.

EXPANSION

- **Creation:** 2002
- **Offices:** Paris, Frankfurt, Milan
- **Latest deals:** Trustteam (*integrated one-stop-shop ICT provider*), Opteven (*insurance company*)
- The team invests in small and lower mid cap companies **valued at less than €250m** based in France, Germany and Italy.

CO-INVESTMENT

- **Creation:** 2005
- **Latest deals:** Florida Food Products (*food*), Fives (*engineering*)
- The team takes **minority stakes in large private equity deals**, mainly in North America and Europe, committing between €20m and €50m to each transaction.

MANDATES

- **Offices:** Paris, Zurich
- The team provides **tailor-made** mandates around each client's organization, investment needs and preferred ways of collaboration.

PRIVATE DEBT - \$7BN OF AUM

- **Creation:** 2005
- **Offices:** Paris, Frankfurt, London
- **Latest deals:** Wtransnet (*logistics*), It Relation (*technology*)
- The team provides **loan finance from €30m to more than €300m** for European leveraged buyouts as an alternative to syndicate bank lending.

REAL ESTATE - \$1BN OF AUM

- **Creation:** 2015
- **Offices:** Paris, Frankfurt, Milan
- **Latest deals:** Buildings in Berlin and Paris
- The team buys office and industrial property in key districts in France, Italy and Germany, with a strategy focusing on the **Core-Plus and Value-Added** segment. They target office buildings valued at €100m.